

Now shipping Guidelines-consistent LIFEPAK CR® Plus AEDs in the U.S.

LIFEPAK CR® Plus AED and LIFEPAK EXPRESS® AED Upgrade Information

What has changed with the *CR Plus* and *EXPRESS*?

We've added a new voice prompt and two new set-up options to allow responders to more faithfully follow the 2005 Guidelines. Customers now have the capability to change all of their AEDs to adhere to the 2005 Guidelines at the appropriate time.

The new expanded voice prompt occurs at the beginning of a CPR period and will say "Provide chest compressions and rescue breaths." This replaces the "Start CPR" voice prompt.

The two new set-up options allow the *CR Plus* and *EXPRESS* to follow the 2005 Guidelines calling for a single shock followed immediately by a period of CPR. Specifically, we've added the ability to eliminate the series of up to three shocks and replace it with a single shock. We've also added the ability to remove all patient check voice prompts that typically occur prior to the beginning of a CPR period (e.g. Check for Breathing). With the patient check eliminated, the CPR period will begin immediately.

As always, CPR periods can be configured to a variety of different lengths (from 15-180 seconds).

Information for U.S. customers

How can I upgrade my *CR Plus* and *EXPRESS*?

We are offering two methods for upgrading your AEDs in the U.S.

Basic upgrade package

This option includes a CD with AED upgrade software and configuration tool. Simply load the software from the CD onto a computer (PC), establish a communication link between the computer and the AED (either via an IrDA port or via a special 9-pin serial port or USB port) and perform the upgrade to the AED following the instructions provided. Once the AED is upgraded, the software can be used to change the AED settings to be consistent with the new Guidelines.

In order to perform this upgrade you will need a computer (PC) with Windows® XP (Professional or Home Edition) and an IrDA port or a 9-pin serial port or USB port (a standard connector found on the back of most computers). An Internet connection is required during the installation of the upgrade software onto your PC.

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Pricing for Basic Upgrade Package

Kit 1:	Upgrade CD only	\$30.00
Kit 2:	Upgrade CD and (1) DB9 IrDA cable	\$104.00
Kit 3:	Upgrade CD and USB IrDA cable	\$140.00

NOTE: You need only purchase one of the three kits above. If you can establish an IrDA connection wirelessly, you need only purchase Kit 1. If you cannot establish a wireless connection, you will need to purchase either Kit 2 or Kit 3, depending on availability of ports on your PC.

We will provide the basic upgrade package at no cost to customers who were shipped AEDs after the Guidelines were issued (November 28, 2005). Customers must request the Guidelines upgrade within 24 months of purchase of their AED(s). This offer does not extend to warranty/service replacement for AEDs shipped prior to November 28, 2005.

Premium upgrade package

Our field service team is also available to load the upgrade software on your AED and change the settings according to your specifications. The service representative will also perform a preventive maintenance check.

Premium upgrade package

In the U.S. the price for field service premium upgrade is \$275 per AED. This includes a preventive maintenance check. For customers located more than 100 miles from the nearest service location, an additional travel charge applies.

When will the new software be available?

We expect to ship upgrade software in October 2006.

We are currently not accepting orders for new Guidelines-ready upgrades.

New Guidelines-ready LIFEPAK CR Plus and LIFEPAK Express AEDs are currently available for order for U.S. customers.

Information for customers outside the U.S.

Upgrade methods available inside the U.S. are available in many countries outside the U.S. Localized versions of the new LIFEPAK CR Plus AEDs are currently available in several languages. Availability for additional languages will be announced as they are released. See your local sales consultant for details on pricing and availability.