



Welch Allyn AED20 Guidelines 2005 Program

Current Welch Allyn AED20 users have an opportunity to add new prompts and several feature enhancements to their existing device.

Welch Allyn AED20 G5R Program:

AED20 Upgrade Only – \$225 (USD)

AED20 Program with Loaner – \$445 (USD)

Eligibility: Device Serial Numbers 205500 and greater

Program includes:

- New G2005 Single Shock Protocol
- New CPR Coaching Feature With Configurable CPR Compression Rate
 - Welch Allyn's "Dual Tone Metronome" to ensure accurate chest compression and recoil
- Expanded CPR Timer
 - Default 120 seconds (options: 15 through 180)
- Backward compatible to G2000 / 3 shock protocol
- Battery / Power Recalibrating
- AED20 Device Recertification
- New Quick Reference Card, New In-service video and operators manual
- Priority processing upon receipt of device
- FED Ex Standard Air Return Service (3 days or less)

AED20 (MRL AEDefibrillator) Upgrade Only – \$635 (USD)

AED20 (MRL AEDefibrillator) Program with Loaner – \$855 (USD)

Eligibility: Device Serial Numbers 203400 through 205499

Program includes:

- Welch Allyn AED20 G5R Program package (above)
- Parts and components needed to support Guidelines 2005 upgrade

Revision 4 - US Market Only. Customer responsible for inbound shipping to service center

- 1- Lay Rescuer AED Programs & The 2005 Guidelines for ECC and CPR
Mary Newman – SCA Network
- 2- Open letter from the American Heart Association
Jerry Potts, PhD – December 9, 2005

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About the Guidelines

On November 28, 2005, the American Heart Association released the “2005 Guidelines for Cardiopulmonary Resuscitation and Emergency Cardiovascular Care (ECC)”. The new publication provides a number of new emergency care guidelines which include a change to AED protocol.

Be assured that these changes to protocol are not requirements as indicated by this AHA statement, “These new guidelines do not imply that care based on earlier guidelines is either unsafe or ineffective, including the use of AEDs that are designed to conform to those earlier guidelines².” Devices should not be taken out of service in lieu of new guidelines.

Frequently Asked Questions:

“Do we need to be concerned about liability risks if it takes our organization some time to fully implement the new guidelines?”

According to the AHA guidelines published in Circulation, “These new recommendations do not imply that care involving the use of earlier guidelines is unsafe. In addition, it is important to note that these guidelines will not apply to all rescuers and all victims in all situations. The leader of a resuscitation attempt may need to adapt application of the guidelines to unique circumstances.” Richard A. Lazar, Esq., CEO of AED Risk Insights, publisher of the AED Law Center and member of the SCA Network Board of Directors, says that regardless of the way the new guidelines are ultimately viewed by the legal and public policy communities, immediate implementation is not possible. “You can’t expect these changes to occur overnight,” says Lazar. “According to market estimates (Frost & Sullivan, 2005), there are approximately 300,000 AEDs in public settings in the U.S. In addition, there are probably millions of trained rescuers nationwide who may need to be retrained. It’s fair to say it will take time to update so many devices and rescuers. In my view, at least two years is a reasonable transition period. It certainly is unreasonable to expect the market to move more quickly.”¹

“We just implemented a corporate wide AED program that involved training of an extensive network of potential rescuers. Do we need to update training for everyone immediately or can this be done gradually?”

The new guidelines reflect the latest in resuscitation science and offer what is considered by experts to provide the best known care for SCA victims. It is reasonable and defensible for entities with AED programs to gradually phase in the new guidelines. If your corporation develops and implements a policy to gradually train potential rescuers according to the new guidelines over a period of two years, for example, this is a reasonable and prudent course to follow. “We hope that EMS systems and PAD programs will implement the new guidelines as quickly as they can because we believe this will improve survival. The old way works, but the new way can work even better. We know people need new training materials and we know that programmatic changes take time.” says Michael Sayre, MD, emergency physician from Ohio State University and chair of the AHA BLS Committee and president of the SCA Network – a new organization dedicated to promote wide spread deployment of AEDs while increasing AED awareness.¹

To Schedule An Upgrade:

- Contact our AED Upgrade Center at **800-289-2501 – extension 7835** (503.530.7835)
- A authorization number is required prior to sending the device to our service center
- Coordinator will provide shipping instructions to the Welch Allyn service center

All work done by a certified defibrillation technician. No complicated software to install. No device or facility verification exercises. Welch Allyn will do all the work for you and add new enhancements when you purchase the AED20 Guidelines 2005 Program.

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